























## **DIGITAL MENU BOARD SOLUTIONS:**

Efficient and Easy-to-Use Menu Communications for Restaurants and QSRs

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# Digital Menu Board Solutions: Gone With Paper Signs

For a long time, restaurants have used paper menus to highlight their offerings; however, this type of menu has its drawbacks. The paper menu can easily be damaged or new updates need to be added, which can cause constant printing. In fact, 31% of restaurateurs update their menus monthly, resulting in high printing costs. Additionally, the menu can be hard to read from a far distance causing confusion among customers. With that confusion, customers are experiencing longer wait times, which makes the purchasing upsell process harder to implement.

Because of these issues, businesses have now invested in digital menu boards to alleviate such stresses and streamline workflow. In fact, 73% of diners agree that restaurant technology improves their guest experience. Digital menu boards are a standout solution in the restaurant industry, thanks to their ability to influence impulse purchases, enrich the customer experience, and increase profitability.

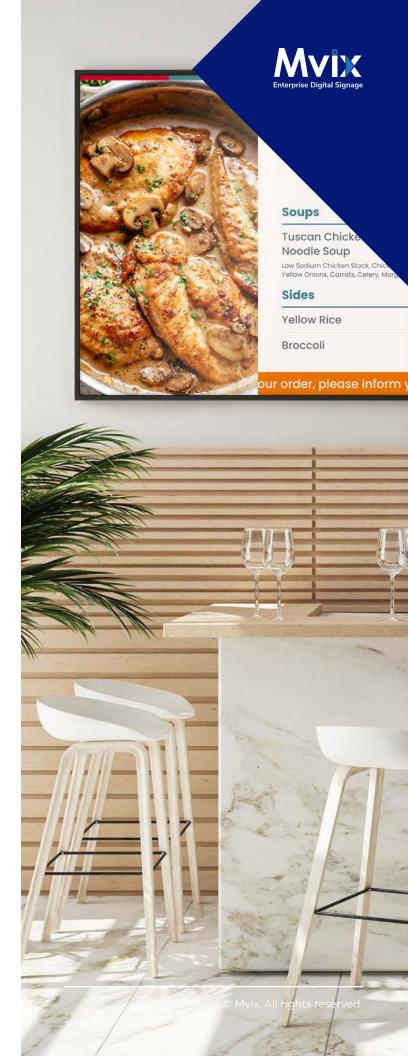
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## What Are Digital Menu Boards?

A digital menu board is a modern display system that combines hardware and software to broadcast dynamic menus on screens. Typically, restaurants mount these displays on the wall to be visible to every customer.

Digital menu boards show consumers the available foods and beverages as they wait in line. In addition to menus, the displays can show upcoming events, news, weather, traffic, and entertaining videos.







# Components of a Menu Board

There are **5 components** you need to successfully deploy a digital menu board:





#### **Commercial-Grade Screen**

Commercial-grade displays withstand long hours of operation, unlike standard TVs. Additionally, the screens are durable and carry extended warranties. Touchscreen displays are perfect for restaurant environments because they enhance customer engagement.

## **Media Player**

A <u>digital signage player</u> is a compact device connecting to digital displays via an HDMI cable. The player downloads content from the content management system, stores it internally, and broadcasts it onto your screens.

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**HOT TEA** 

HOT COCOA London Fog

CHAI LATTE MIXER

\$0.75

\$2.00 -

\$2.75 \$3.25

**COFFEE EXTRAS** 

ALTERNATIVE MIL

CARMEL SYRUP

DARK CHOCOLATE SYRUP

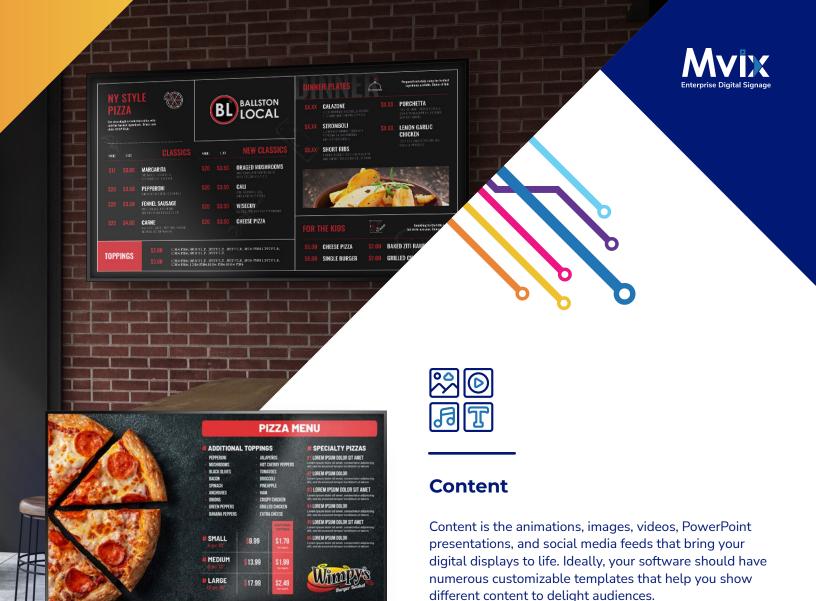
CAPPUCCINO MOCHA

WHITE CHOCOLATE MOCHA

RED BULL Infused Drinks

\$5.75

CARAMEL MACCHIATO FRAP CHINO





## **Digital Signage Software**

Digital menu board software lets you update menu items and upload other content in minutes. Many restaurateurs prefer cloud-based software because it allows remote control from anywhere and advanced scheduling.



#### **Mounts and Enclosures**

You likely need to mount your digital screens to wall studs for maximum visibility. Also, invest in enclosures that complement your existing décor for ventilation and concealing media players.



**How It Works** 

Deploying digital menu boards is easy, especially if your digital signage provider offers excellent technical support.

First, install the screens and media player and ensure the player connects to the internet via wi-fi or an ethernet cable.

Then, explore the templates on your software and adjust your favorites to match your brand. The media player automatically uploads the configured content onto your screens. Lastly, manage the content remotely on your digital signage software.





## Digital Menu Board Features

Digital menu boards effectively highlight specials and advertise new menu items without the added hassle or delays.

Some essential, key features of digital menu boards that make management efficient include:

- Easily update menu items, pricing, and images
- Dozens of customizable templates with animations
- Add QR codes for customers to download menus on their phones
- Limitless upselling opportunities for add-on desserts and new items
- Integrates touch and non-touch options
- Eliminate printing expenses
- Promote branding consistency across multi-location chains
- Entertain customers as they wait for their orders



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You can install digital menu boards inside your restaurant or outside at the drive-thru. However, the considerations for both installations are different.

Outdoor displays have more brightness requirements due to the intensity of direct sunlight. Indoor displays need higher resolutions to display information at close viewing distance.

Additionally, you'll find it easier to set up and care for indoor signage as long as you have full control of the environment. In contrast, an outdoor digital sign withstands many elements, including bright sunlight, dust, and moisture.

Lastly, outdoor digital signage solutions are larger than indoor displays for a more dramatic effect. In contrast, indoor signage solutions can be much smaller and contain more specific information.





# How to Design a Digital Menu Board

Menu design is critical. <u>74% of restaurant customers</u> report that an easy-to-read menu is their top priority. To ensure you are solution maximizes its ROI, consider the following:



## **Install the Right Display**

The screen size and location influence how easily a customer views your content. So, explore this <u>screen</u> <u>guide</u> and identify the best display for your restaurant's layout.



## Determine How You Will Create Content

You can outsource menu creation to a professional designer or customize the available templates by adding your menu items and prices. Both approaches have pros and cons, depending on your budget, the number of employees, and preferences.

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## Adjust the Font, Colors, and Backgrounds

Digital signs show a broad range of content, from graphs, presentations, videos, still images, social media feeds, and animations. As such, companies have limitless opportunities to wow and engage staff and reduce turnover.



#### **Brand Your Content**

Your menu board content should have your logo, brand colors, and images. In this way, patrons easily remember your brand long after leaving your premises and are likely to return.



## **Get Creative**

Bland menu boards are easy to ignore, unlike gifs, social media feeds, and animations that keep people glued to your screens. However, too much clutter and movement is a distraction, so avoid too much moving content.



# Who Should Use Digital Menu Boards

There are numerous markets that can benefit from the efficient and streamlined workflow of digital menu boards, including:



## Fine-Dining and Family-Style Restaurants

If your restaurant category falls into fine dining, use digital signage to keep guests abreast of their wait times or showcase the chef's special of the day. Additionally, fast food chains like Mcdonald's can reduce wait time, improve order accuracy, and enhance customer satisfaction.



## **Fast Food Restaurants or QSR**

Typically, quick-service restaurants have discounts, items on sale, and special offers depending on the season. Digital menus quickly update with a click of a button, and you can run promotions to increase sales anytime.



#### **Coffee Shops**

Digital menu boards have numerous applications in coffee shops, from showing off how you prepare the coffee to taking customers through the sourcing process for your coffee beans. Additionally, promote specialty drinks and keep patrons entertained with creative animations.



#### **Bars**

Bars can use digital menu boards for advertising happy hours and specials, highlighting upcoming events, running Instagram posts, and displaying reviews.



# SPECIALTY PIZZAS 8" - Mini 10" - Small 12" - Med 12" - Large S8.70 \$15.75 \$20.95 \$27.95 Big "H" Special Pepperon, Salami, Sourage, Mushrooms, & Bisck Olives Vegetarian Onions, Green Peppers, Tomatoes, Mushrooms, & Bisck Olives Super Plus Special Pepperon, Madritooms, & Green Peppers, Mushrooms, & Green Peppers Buffalo Chicken Mushrooms, & Hold Chicken, Red Onion, & Green Peppers, Mushrooms, & Bisck Olives BBQ Chicken Mushrooms, & Hold Chicken, Red Onion, & Hold Sauce Dilizzie BBQ Chicken Pepperoni, Salami, Sausage, Mushrooms, & Bisck Olives All Mear Pepperon, Salami, Linguica, Ham, Sausage, & Baccon

ASK US HOW

**WE CAN SPONSOR** 

YOUR NEXT

SCHOOL EVENT

Food trucks are trendy in the U.S., with <u>more than</u> <u>35,000</u> nationwide. However, you must stand out with competing with other food trucks, restaurants, and grocery stores. People gravitate towards bright screens, and you can leverage digital menus to attract traffic and drive sales.





## **Donut Shops**

Digital signage will revamp your marketing efforts by promoting products in an irresistible format. In addition, you save on printing costs and update menus in a quick and hassle-free way.

## **Healthcare Centers**

Digital menu boards will streamline the operations of your hospital cafeteria by allowing real-time edits from anywhere. Create dynamic menus that show options, pricing, nutritional guides, and specials.









#### **Fitness Centers**

Many gyms offer health-focused food services to serve fitness-oriented customers. Digital menu boards are perfect platforms to promote supplemental snacks like protein powders, shakes, bars, and healthy meals with nutritional information to help gym attendees reach their health goals.



## **Corporate Offices**

Many large companies have cafeterias, where employees congregate to socialize as they have their meals. Furnish your office cafeteria with digital menu boards to display all menu items and hasten employee decision-making.



#### **Hotels**

If your hotel has an on-site restaurant, install menu boards to inform guests of their meal items. Usually, digital menus support dayparting, where the displays change the available products based on the time of day.





## Retail

Convenience stores, supermarkets, and drug stores are among the retailers adopting digital menu boards to improve sales. Digital menus enhance the customer experience because consumers can see what's on offer and make quick decisions.



#### **Government**

Digital signage in government cafeterias adds a modern touch and impresses customers. Use menu boards to advertise main dishes, desserts, and fruit drinks and add appetizing images to drive impulse purchases.





## **Sports Arenas**

Digital menu boards keep lines moving at concession stands by displaying all menu items. Further, digital menus update in real-time, so you can remove items that have run out instead of disappointing customers.



## **Educational Institutions**

Digital menu boards in school cafeterias make students more informed about their food choices. As it stands, students are surrounded by digital imagery and need stimulating visuals to pay attention. So, transform the blank walls in your school cafeteria with vivid screens that engage students at mealtimes.



## **Use Cases**

A restaurant menu board is a versatile tool to help you reach your business goals. The use cases for digital menu boards include the following:







#### **Boost Sales**

Digital menu boards grab attention quickly and influence a customer's purchase decisions. By displaying limited-time discounts, bundled offers, best-selling products, and special promotions, you entice a patron's appetite and increase sales by as much <u>as 33%.</u>



#### **Reduce Wait Times**

Often, diners are unsure of what to order and ask employees about different offerings, leading to long queues. A menu display shows all your menu items and suggests pairings to encourage quicker decisions. Moreover, digital signs display entertaining content as patrons wait for food to reduce perceived wait times.







#### **Promote Your Brand**

Digital menu boards promote brand consistency by incorporating your logo, colors, fonts, images, and other brand elements. If you run a multi-location franchise, you can ensure that all branding messages and menus are in sync.





## **Streamline Operations**

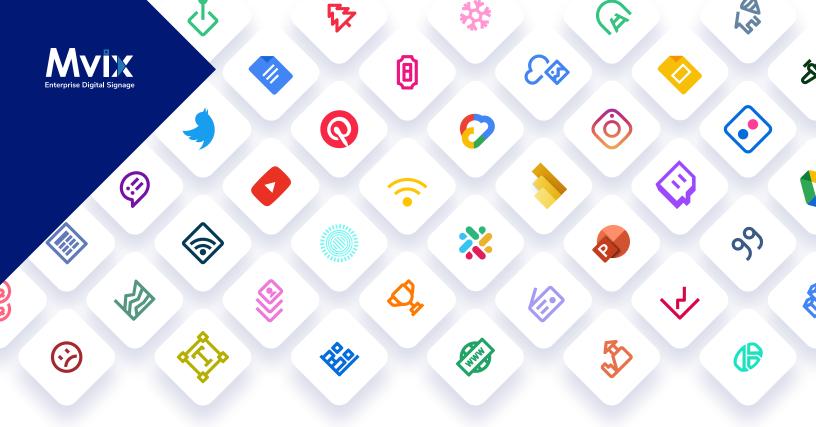
Digital menu displays eliminate printing costs and spare employees from writing new items on special boards. What's more, customers will have fewer questions because they see everything on the digital boards, letting staff focus on the customer experience.





## Automate Menus According to the Time of Day

The dayparting feature in your software comes in handy when changing menus based on the time of day. Basically, menus change when it's time for breakfast, lunch, happy hour, and dinner without requiring manual updates.



## **Content Apps**

Digital Menu Boards are the best way to grab the attention of your customers. Showcase your food selection and more utilizing these content apps:



#### Menu

Customize menu board templates with your entire menu, images, fonts, and pricing



## **Images & Videos**

High-quality images and interesting videos are great at promoting offers and discounts



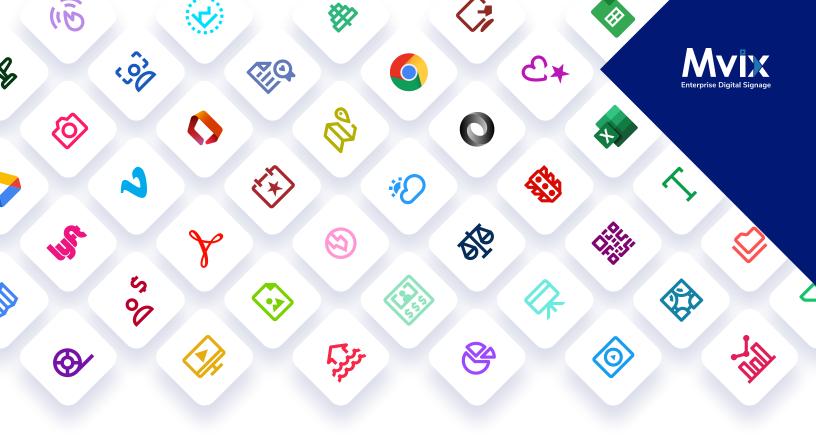
#### **OR** Code

QR codes let diners download menus or view offers on their phones



#### **Social Media**

Social media feeds from Instagram, TikTok, Pinterest, and Twitter maximize customer engagement





## **Remote Reboot**

Allows you to reboot devices from any global location.



## **Queue Management**

Show real-time queue status, call customers by name, and entertain waiting customers.



## **Sports Live Scores**

Excite patrons with live stats for major sporting events



#### Web-URL

Show off your website and pull other content from any other web URL



## **Event Listings**

The event listings app integrates with calendar applications to showcase upcoming events



#### Weather

Highlight live weather conditions and forecasts



#### News

Display news feeds from food networks and general broadcasts



## **Scrolling Text**

Show offers, specials, new products, and other announcements via scrolling text























## **APPETIZERS**

THE RESERVE OF THE PARTY OF THE		
MOZZARELLA STICKS 5 pieces served with marinara sauce.	\$7.99	
FRIED MUSHROOMS Served with bleu cheese.	\$5.79	
PIZZA LOGS 4 pieces served with marinara sauce.	\$7.99	
GARLIC PARMESAN PIZZA LOGS 4 pieces served with marinara sauce.	\$8.49	
DYNO ROLLS	12.69	
GARLIC PARM CHICKEN FINGERS  4 pieces served with bleu cheese.	\$8.49	
BUFFALO CHICKEN FINGERS 4 pieces served with bleu cheese.	\$8.49	
CHICKEN FINGERS  4 Pieces served with one of the following sauces: barbed cheese, buffalo hot or mild, country sweet mild, honey m ranch, sriracha BBO, sweet heat, boss sauce, garlic parm and sweet chili.		

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X				
HEEGE OUT	20 10 10			

CHEESE OUFSANILA	
CHEESE QUESADILLA  S7.99  Cheddar and mozzarella cheeses, tomatoes, red onlons, salsa and sour cream served on the side,	
CUICALN ONES	

CHICKEN QUESADILLA
offilled chicken, chedder and
onion, salsa & sour cream on the side.

BUFFALO QUESADILLA		
Chicken fingers, cheddar and Buffalo sauce. Served with a side of bleu cheese.	• • •	\$10.49

STEAK QUESADILLA	
Shaved steak, sautéed penpare and	\$10.49
salsa and cream served on the side.	end endese,

BEEF TACO	WAR AND DESCRIPTION OF THE PARTY OF THE PART	00.00
Soft or hard shell sour cream	lettuce, tomatoes, cheddar,	\$3.00 side salsa & side

CHICKEN TACO	\$3,00
Soft or hard shell, lettur	e, tornatoes, cheddar, side salsa & side
sour cream	and along sold & side

## **SIDE ORDERS**

FRENCH FRIES	\$4.99	
HOMEFRIES	\$4.99	GARLIC PARM FRIES \$5.49
MACARONI SALAD	\$4.99	ONION RINGS \$5.49
		TATER TOTS \$5.29
BAKED BEANS	\$4.99	SWEET POTATO FRIES \$5.29
SEASONED CURLY FRIES	\$5.29	CHEESE FRIES \$5.99

## **MELTS**

Chicken fingers, bacon, tomato, chedual chesses. Bressing, Served on a sourdough bread.	bread.
TURKEY CLUB MELT \$8.99	CORN Corned dressin
on a sourdough bread.  \$8.99  RANCHERO MELT Standar romato, red onion, ranch	SHAV
orilled chicken breast, bacon, chedua, tonded,	GRILL
AM MELT  Ham, swiss, tomatoes. Served on sourdough bread.	Grilled o
HAM & TURKEY MELT \$8.99	TURK Grilled

CRISPY CHICKEN RANCH MELT ..... \$8.99

Ham, turkey, swiss,	tomatoes. Served on sourdough bread.	C
	\$8. es, and American cheese. Served on	

PATTY MELT  Beef party, grilled onions, and American cheese. Serve bread.	\$8.99 d on rye
CORNED BEEF REUBEN MELT Corned beef, sauerkraut, swiss cheese and thousand is dressing. Served on a rye bread.	ndi IV
SHAVED STEAK MELT Shaved steak, grilled onions, mozzarella cheese, and st	
GRILLED CHICKEN MELT Grilled chicken breast, bacon, tomatoes, and American	
TURKEY REUBEN MELT Grilled turkey, swiss, sauerkraut, and thousand island d Served on sourdough bread.	58.99 ressing.





## **Morey's Piers and Waterparks**

Morey's Piers is one of the largest seaside amusement parks in the Western Hemisphere. Managing the pricing displays and maintaining marketing materials for the 36 different locations was taking up too many resources for the park's marketing department. Mvix implemented networked digital signage screens and video walls concessions and dining facilities. They were all managed from the same platform.

As a direct result of the digital signage network, average transaction times decreased by almost 50%. Additionally, the overall revenue continued to grow. By

using digital signs to display ticket prices and menus, Morey's Piers staff calculated that average transaction times decreased.

Further, overall revenue continued to grow. Instead of prolonging every transaction with an explanation of the different ticket options, customers were now getting the information they needed. In conclusion, this was a clear indication that the sales process had become more efficient.





## **Market Creations**

Market Thyme & Market Creations are one of many fast-casual restaurants owned and operated by founder Bryan Choi. As one of the fastest-growing segments in the food-service industry, fast-casual appeals to young professionals. Additionally, young professionals gravitate towards a contemporary lifestyle. Market Creations was looking to deploy this strategy by upgrading digital menu boards. The deployment would be for all of their Market Thyme and Market Creation locations. They also needed to control their digital menu boards from their corporate office.

The centerpiece of this project was Mvix digital signage screens, menu boards, and dynamic video displays

installed across all locations in Chicago and Cleveland. Large-panel digital screens displayed content such as menu information in place of traditional paper menus and signboards. As a result, it enabled dynamic content updates keeping the menu information fresh and relevant.

Additionally, their dynamic menu board systems are managed remotely from the corporate office located in Chicago downtown.







## **Romeo Community Schools**

Educational institutions are among the top investors in digital signage, and Romeo Schools are no different. Principally, Romeo Schools wanted a digital signage system with remote control to manage screens in its nine individual schools.

Mvix was the ideal platform because staff could schedule and customize content and focus on their tasks. In addition to installing screens in the lobbies and hallways, Romeo Schools added digital menu boards in the cafeteria to broadcast meal varieties to students.

If you would like to read the full Success Story, you can view and download it here.



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## **Fremont School District**

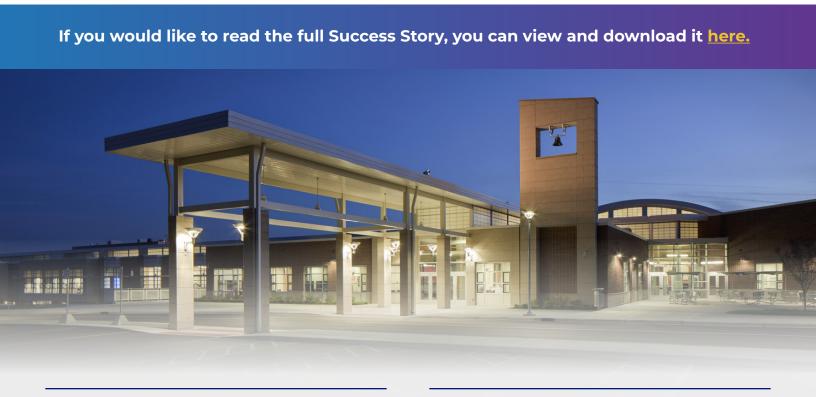
Fremont School District adopted digital signage to streamline operations when opening a new high school. Like most schools, Fremont was using static menu options and wanted to improve the flow of traffic during lunchtime hours. Even though the district was overwhelmed with work, they hoped that digital signage would improve future efficiency.

After speaking with other companies, Fremont School District decided to go with Mvix. As a result, the district

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can upload a 40-day lunch menu rotation, which takes about an hour to accomplish. After just six months, students and staff have already noticed the benefits.

For example, when they enter the dining area, the digital display clearly displays food choices – and students get into the correct line quickly and efficiently.





## **Shipley Do-Nuts Castle Hills**

Shipley Do-Nuts chain offers over 60 varieties of the finest Do-Nuts and kolaches in the business, and it has expanded to over 300 locations throughout six mid-southern states. They needed a pocket-friendly solution that would produce high-quality content with ease, add visual appeal to the shop, and deliver dynamic menu content in a timely fashion.

They also needed a solution that was easy to manage. This meant the digital menu board system needed to be easily accessible, flexible, and scalable with features such as playlist management and comprehensive scheduling and day-parting. Each of these requirements was fulfilled by Mvix's digital menu board solution.

With the new digital menu boards, Shipley Castle Hill has seen improved engagement with its customers, reduced printing costs, and they've been able to manage menu items efficiently.





## **Chocolate Shoppe Ice Cream**

Chocolate Shoppe Ice Cream is Wisconsin's premier super-premium ice cream destination that's over 50 years old. Chocolate Shoppe Ice Cream wanted an option to automate and tailor menu boards to specific store locations, as well as raise awareness for their budding portfolio of ice cream offerings.

Chocolate Shoppe Ice Cream's selection of Mvix digital menu boards was focused on ease of use and accessibility to customer service. The simple user

interface of the Mvix solution and the ease of updating content were the most important draw to the Mvix software solution. Within a few days after purchase, Mvix's systems were up and running and it did not take long for Kaia and her team to purchase additional systems.



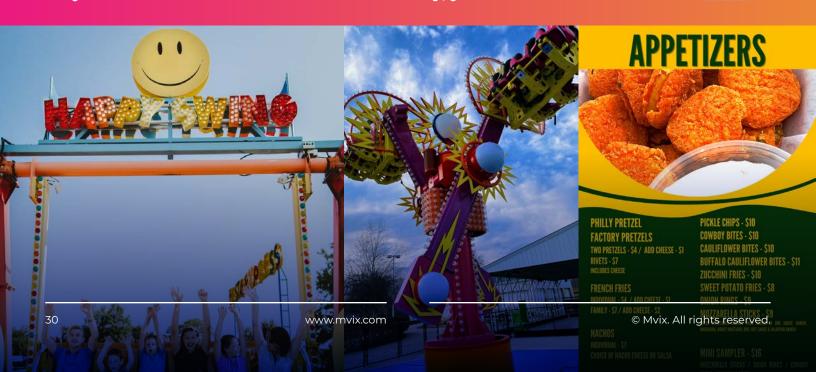




## **Fun Fore All**

Fun Fore All is a family entertainment center outside of Pittsburg, PA, that hosts kids' birthday parties, family-get together, and special events. The center reached out to Mvix to upgrade its traditional signs with more appealing solutions.

Particularly, Fun Fore All wanted digital menu boards at its concession stands that were easy to update. After installation, the center found that the menu boards were cost-effective and enhanced the visitor experience.





## **Planet Pizza**

Started in 1991 by three brothers, Planet Pizza has grown to include 11 restaurants scattered throughout Fairfield County, CT. Its owners noticed that traditional, paper-based signage was becoming both costly and inconvenient to update. "We felt digital signage was a good option because the cost of traditional signage has gotten so expensive," said Joseph Rocco, one of the brothers in charge of Planet Pizza. "Menu edits required signage changes and the logistics of implementing changes across 11 locations became burdensome."

After some market research and field tests for quality digital signage options, Planet Pizza decided on the Mvix digital signage solutions. Its players offered a wide array of features and incredibly low start-up costs. Furthermore, Mvix's solution came with a clear HD LCD display, internet-based scheduling for remote updates, and no subscription fees.







## **Ewald's BBQ**

Ewald's BBQ is renowned in Perryville as the oldest family-owned restaurant. Previously, Ewald's BBQ used slide-in wording to highlight menu items, which was unappealing and inefficient. Hence, the restaurant turned to Mvix for a digital solution to its signage challenges.

Mvix menu boards have transformed the diner by showcasing the full menu, including its award-winning milkshakes and malts. As a result, patrons make quick orders and take advantage of the discounts and specials.

If you would like to read the full Success Story, you can view and download it here.



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## **Enhance Your Branding and Communication**

With one of the potential benefits of digital menu boards being an increase of 31.8% in sales volume, it's no wonder more and more restaurants are adopting this solution. With the added benefits of an easily adjustable menu and scheduled display times, you can take greater

control of what you show your customers.

Now is the perfect time for food and beverage businesses to experience the digital age.

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